

## MEMORANDUM

TO: Gregg Mandsager, City Administrator  
FROM: Richard Klimes, Director of Parks and Recreation  
DATE: February 28, 2013  
RE: Proposed Concession Lease Agreement

## INTRODUCTION:

Please accept this memo and the attached information as a request for the Muscatine City Council to approve the proposed Concession Lease Agreement for Kent Stein Park, the Muscatine Soccer Complex, and the Muscatine Aquatic Center.

## BACKGROUND:

The Parks and Recreation Department has concession stands for lease at Kent Stein Park, the Soccer Complex, and at the Aquatic Center. The combined gross sales for the 2012 season amounted to \$194,160.02.

The Concessionaire for the 2012 season was Happy Joe's Pizza. As the attached memo from Happy Joe's Pizza shows, they requested to terminate their two (2) year agreement with the City as they did not feel they were making the profit margin needed to continue operating the service.

On January 17, 2013, a request for proposal was sent out to prospective concessionaires. Additionally, two (2) legal notices were placed in the Muscatine Journal. The deadline to submit a proposal was Friday, February 8, 2013.

We received one (1) timely submitted proposal back and that was from Happy Joe's Pizza. The proposal is attached for your review. They have requested all three (3) facilities and have proposed a 15% commission rate to the City.

Happy Joe's Pizza did demonstrate during the 2012 season that they do have experience, staff, equipment, and service background to perform the concession services as requested. They are aware that there were concerns with the length of the service lines and that a grill will be required to be on site at select events on a more frequent basis.

## RECOMMENDATION/RATIONALE:

At this time, the City Staff would recommend that the City Council approve the proposed lease agreement with Happy Joe's Pizza for concession services at Kent Stein Park, the Muscatine Soccer Complex, and at the Muscatine Aquatic Center.

## BACKUP INFORMATION:

1. Happy Joe's Pizza Letter of Termination
2. Request for Proposal

3. Proposed Lease Agreement
4. Sales History

Thank you for your time and attention to this matter. Please contact me if you have any questions, comments, or concerns.

Attach:

C. Matt Beatty, Program Supervisor  
Nick Gow, Athletic Facilities Manager  
Ashley Balluff, Happy Joe's Pizza



GOOD TIMES TO BE TOGETHER!®

1/11/2013

City of Muscatine, Iowa  
Department of Parks and Recreation  
215 Sycamore Street  
Muscatine, IA 52761

To Whom It May Concern:

The Muscatine Happy Joe's Pizza & Ice Cream Parlors would like to thank the City of Muscatine for the opportunity to sell food and beverage products during the past year at the Muscatine Aquatic Center, Kent Stein Park and Muscatine Soccer Complex. We thoroughly enjoyed the experiences of both selling products at the venue and partnering with the City.

We regret to inform you that we will need to terminate our agreement as of 2/9/13. Please consider this letter as our 30 day termination notice to the City of Muscatine. However, we are willing to resubmit a proposal this spring which would include our targeted commission rate of 15%.

Please contact Ashley Balluff, Muscatine Happy Joe's District Coach, with any questions at (563) 263-5233. We look forward to hearing back from you in the near future.

Sincerely,

Ashley Balluff  
District Coach  
Muscatine Happy Joe's Pizza & Ice Cream Parlors

**Happy Joe's Support Center**

2705 Happy Joe Drive | Bettendorf, Iowa 52722-3297

P: (563) 332-8811 | F: (563) 332-5822 | [www.happyjoes.com](http://www.happyjoes.com)

**CITY OF MUSCATINE  
CONCESSION LEASE PROPOSAL**

Proposals are now being accepted for individual(s) interested in obtaining the concession agreement for Kent Stein Park and/or the Muscatine Soccer Complex and/or the Muscatine Aquatic Center.

Proposals must be received in the Finance Department office by 2:00pm on Friday, February 8, 2013.

Individual(s) submitting proposals should be aware of the following:

Proposals are for Kent Stein Park and/or the Muscatine Soccer Complex and/or the Muscatine Aquatic Center.

The successful proposer could be awarded up to a five (5) year contract with the understanding as per item #20 of the concession agreement that the City reserves the right to terminate this agreement if the terms and conditions of the concession agreement are not performed.

Exclusive concession sales rights in Kent Stein Park, the Muscatine Soccer Complex and the Muscatine Aquatic Center except as provided for in the agreement.

Must obtain all necessary licenses and permits.

May need to provide some concession equipment.

A minimum of \$1,000,000 general liability and \$2,000,000 aggregate insurance is required.

The financial arrangements will be based on gross sales net the sales tax or a flat fee paid to the City.

Must have the ability to provide an additional concession trailer and beverage/snack carts as needed.

Must demonstrate a business plan that efficiently and effectively serves the public with minimal service lines.

Must have experience in concession operations or food service.

Must have the ability to provide a food service grill at major facility events to include but not limited to: varsity soccer, varsity softball, and tournaments recognized on the City of Muscatine special event schedule.

Expected to provide acceptable credit references.

For a proposal form and additional information contact: Muscatine Parks and Recreation Department, 215 Sycamore, Muscatine, IA 52761 at (563)263-0241.

## CONCESSION LEASE PROPOSAL

2013 Kent Stein Park and/or the Muscatine Soccer Complex and/or  
the Muscatine Aquatic Center  
Concession Proposal Form

Name

Happy Joe's Pizza  
Max Brewer Corp.

Address

203 Love Park Blvd +  
927 Grandview Ave  
Muscatine, IA 52761

Telephone

North-263-5233 (h)

South-263-1320 (b)

### Proposer Qualifications

A. Concession or food service experience: Over 35 years food service  
experience. 1 yr concession experience -  
2012 with City of Muscatine

B. Concession equipment that you will or could provide: Warmers Roasters,  
Steamtables, carts, grills, trailers, freezers

C. Can you obtain a minimum of \$1,000,000 general liability and \$2,000,000 aggregate insurance with the City named as additional insured: ☒ Yes ☐ No

D. Can you provide the following specialty equipment:

1. Concession trailer or unit? ☒ Yes ☐ No
2. Beverage/snack carts? ☒ Yes ☐ No
3. A grill? ☒ Yes ☐ No
4. Do you understand that grills, carts and trailers will be required on a frequent and consistent basis? ☒ Yes ☐ No

E. Are you interested in one, two or all three locations, please specify.

All

F. What percentage (%) of your gross sales net the sales tax or a flat dollar amount would you pay to the City:

Kent Stein Park 15% Soccer Complex 15% Aquatic Center 15%

PLEASE NOTE: The City of Muscatine has historically received a 20% commission on gross sales net the 7% sales tax. Proposals with a lower percentage or a flat dollar amount will still be considered.

G. Have you reviewed the past contract?: ~~Yes~~ Yes \_\_\_\_\_ No \_\_\_\_\_

Are there any provisions that you feel you cannot comply with or that you have questions on? \_\_\_\_\_

H. Please list sample menu items, services, proposed prices, etc. (attach additional page as needed):

See A-Hach

**I. Can you provide additional staff for large or multiple events and tournaments? Please explain your business plan that will efficiently and effectively serve the public with minimal service lines.**

Yes we can provide additional staff. Without opening more than 2 windows/registers, we will have a moving cart at soccer. Ask city to help with scheduling - stagger start times to eliminate rushes at windows. At Soccer - sell Pop out of side door. Always have available windows/registers open.

J. Please list all partners and/or sub-contractors completely by name, business name, phone number and address.

Sprouse - Pepsi & Fresh Idea Foods - 213-9077  
McFormicks - Ice Cream & Flavoring - 515-577-3527

K. What term or length of contract are you interested in? 1-2 years

**L. Please provide three (3) business references that the City of Muscatine may contact:**

Vanguard - Budweiser - 563-391-7777

Control State Bank - 563-243-3131

PfG 1-309-787-4041



**Pizza Slice - \$3.00**

**Pork Chop Sandwich \$4.00**

**Hot Dog - \$2.00**

**Cheese Dog - \$2.50**

**Popcorn - \$1.00**

**Hamburger - \$4.00**

**Cheeseburger - \$5.00**

**Pretzel – \$2.00**

**Pretzel with Cheese – \$3.00**

**Nachos - \$3.00**

**Walking Tacos - \$4.00**

**Super Nachos – \$4.00**

**Jalapenos , Sour Cream - \$.50/each**

**Extra Cheese - \$1.00**

**Sunflower Seeds – \$1.00**

**Popsicles – \$1.00**

**Candy Bars – \$1.00**

**Laffy Taffy Rope - \$1.00**

**Ring Pop - \$1.00**

**Pixie Stix - \$1.00**

**Mini Tootsie Pops - \$.25**

**Big League Chew – \$2.00**

**Bazooka Bubble Gum – 2/ \$.25**

**Granola Bar – \$1.00**

**Fruit Bar - \$1.00**

**Chips - \$1.00**

**Happy Joe's Chips - \$2.00**

#### **POP**

**Pop - \$2.00**

**Water – \$2.00**

**Gatorade – \$2.25**

**(Pepsi, Diet Pepsi, Mountain Dew, Diet Mountain Dew, Root Beer, Sierra Mist)**

#### **BREAKFAST**

**Omelet Pizza Slice - \$3.00**

## CONCESSION AGREEMENT

### Muscatine Aquatic Center, Soccer Complex and Kent Stein Park

It is hereby agreed by and between the City of Muscatine, Iowa hereinafter referred to as City, and Happy Joes Pizza, Muscatine, IA hereinafter referred to as Lessee, as follows:

1. That the City hereby leases to the Lessee the Concession Buildings and rights for food and drink concession at the Muscatine Soccer Complex, Kent Stein Park and the Muscatine Aquatic Center located in the City of Muscatine, Iowa for the period from March 7, 2013 to November 30, 2013 and March 1, 2014 to November 30, 2014.
2. That the Lessee at all times indicated herein shall furnish food and drink over-the-counter or through vending machines to adequately serve the public that may be using the concession buildings and agrees that at all times during the period of this contract Lessee will maintain sufficient equipment and merchandise to adequately serve the public in said concession buildings.
3. The Lessee, in consideration of the leasing of said concession areas, agrees to pay to the City a minimum of 15 % of the gross receipts (total sales net of applicable sales tax) from sales at Kent Stein Park, the Muscatine Soccer Complex and the Muscatine Aquatic Center. Lessee shall no later than the tenth (10<sup>th</sup>) day of each month following any sales, report to the City the total sales for the preceding calendar month and pay the percentage due for such month. Sales are to be reported by facility, by day, on a form provided by the City of agreed to by the City.

The Lessee shall enter all sales into cash registers provided by the City and offer receipts to all concession customers. All cash register tapes are to be retained by the Lessee throughout the term of this agreement and are to be made available to the City upon request. The register tapes are to include a notation as to the facility and the date of the sales. The sales totals on the register tapes should reconcile to the amounts reported on the monthly sales report. Over-rings, if any, on the register tapes should be noted as such with the signature of the individual responsible next to the incorrect entry, and the register totals manually revised with the change(s). Any cashier overages should be noted on the tapes and overages will be subject to the commission rate noted above. Cashier shortages, if any, are the responsibility of the Lessee and are subject to the commission rate.

All cash register tapes are to be submitted to the City with the monthly sales report for review by the City. These tapes will be returned to the Lessee to retain throughout the term of this agreement.

The Lessee will also make available on request, copies of the Lessee's quarterly sales tax reports or other evidence supporting the total sales reported. The City shall have the right to examine the accounting records of the Lessee from time to time and the Lessee agrees to promptly produce said accounting records at the request of the City.

4. That the Lessee agrees to obtain all necessary licenses, permits, and certificates, as required by Federal law, State law, or local Ordinance, at Lessee's expense.



5. That the Lessee agrees to assume full and absolute responsibility for, and to defend, hold harmless and indemnify, the City and its Officers, Employees, and Agents, for any and all claims, damages and losses in any way resulting from the maintenance, operation, or use of the food concession equipment, leased area or buildings covered by this agreement. Such responsibility includes, but is not limited to, losses from the consumption or otherwise of food items; physical damage to property owned by the City, the Lessee, the Lessee's employees, or private individuals; and any and all consequential and economic damages.

Prior to the effective date of the lease, the Lessee shall file a certificate of insurance with the City, with the right of fifteen (15) day notice of cancellation, naming the City as additional insured. The Lessee shall purchase liability insurance in the amount of at least one million (\$1,000,000) per occurrence and two million dollars (\$2,000,000) aggregate for bodily injury and property damage claims and shall include product liability.

6. That all items, quantities and prices must be standard for the trade and a complete listing must be provided to the City. The listing and subsequent changes must be approved in writing by the Director of Parks and Recreation of the City. The Lessee must conform to the rules, regulations and ordinances of the City of Muscatine and agrees not to sell or have in said concession any alcoholic beverages or tobacco products.
7. The Lessee agrees to keep all food, equipment, and food service areas in a clean and sanitary condition, according to all appropriate food handling regulations. The City and other authorized sanitary inspectors shall have the right to enter and inspect the premises at any time. Any directives by authorized inspectors of the City shall be complied with immediately. Any violation which is the subject of a written corrective notice, which has not been rectified within seventy-two (72) hours, shall be cause for immediate cancellation of this agreement by the City.
8. That the Lessee agrees to observe all laws of the State of Iowa, all Ordinances of the City of Muscatine, Iowa, and all Federal laws applicable to Lessee on said premises.
9. That the Lessee agrees not to assign this agreement or sublet the premises without the expressed written consent of the City.
10. That the City will furnish the buildings and in-place equipment to the Lessee as is during the lease period. The Lessee must clean the concession area and in-place equipment during the use periods of this contract. The buildings and all food equipment shall be cleaned and all food removed within five (5) days after closing for the season each year.
11. That the Lessee may not make permanent changes or improvements to the leased premises without the expressed written consent of the City, and said improvement shall become the property of the City upon termination of this agreement without further compensation to the Lessee.

12. That the Lessee shall be responsible for any utility payments and charges which become necessary in the operation of the premises covered by this agreement.
13. That the lessee agrees to keep the concession buildings and surrounding grounds for fifty (50) feet around on all sides of the concession buildings free of debris, papers and trash at all times.
14. That the Lessee agrees to keep said concession buildings open during periods of activity and hours mutually agreed upon. The Parks and Recreation Department office will inform the Lessee of additional scheduled activities. All activities are subject to weather and elements.
15. That the Lessee shall have exclusive concession sales privileges for the Muscatine Soccer Complex, Kent Stein Park and the Muscatine Aquatic Center with the exception of special events which have been or will be approved by the City.
16. That the City shall supply to the Lessee a First Aid Kit which the Lessee shall make available to users of said facilities in the event of injury.
17. That upon failure to pay the monies agreed upon herein, or to comply with any of the stipulations or conditions of this agreement by the said Lessee, the City may elect to declare forfeiture of this agreement and may take possession of the premises within seven (7) days notice at any time and may bring action for forcible entry and detainer as allowed by Law for recovery of possession. Failure of the City to declare the forfeiture of this agreement shall not operate as a waiver of any noncompliance.
18. That the City shall have a lien for all costs, as herein described at any time remaining unpaid upon any and all property of the Lessee, used or kept on or above said premises, during the existence of this agreement whether or not such property is exempt from execution and attachment. No demand for the monies herein described shall be necessary to entitle the City to the right herein agreed upon.
19. The Lessee agrees to pay nine (9) percent per annum on all past due monies payable under this agreement, and pay all reasonable expenses and attorney's fees connected with the enforcement of the provisions of this agreement with which the Lessee has failed to comply.
20. That the City or Lessee may terminate this agreement by providing written notice of said termination to the other at least thirty (30) days prior to the date of termination. The City reserves the right to terminate this agreement within seven (7) calendar days written notice if the Lessee does not perform the terms and conditions of this agreement.
21. That the Lessee shall not permit any of the following practices:
  - a. To discharge from employment or refuse to hire any individual because of their race, creed, color, national origin, religion, age, sex, marital status, political affiliation, or disability.

- b. To discriminate against any individual in the terms, conditions, or privileges of employment because of their race, creed, color, national origin, religion, sex, marital status, political affiliation, or disability.
  - c. To discriminate against any individual in the performance of any obligation or the extension of services under this contract because of their race, creed, color, national origin, religion, age, sex, marital status, political affiliation, or disability.
22. Prior to November 30, 2014, the date the completion of this agreement period, said Lessee and City agree to enter good faith negotiations for an extension and/or adjustment of the terms and conditions to be mutually agreed upon by said Lessee and City.

DATED AND EXECUTED AT MUSCATINE, IOWA THIS \_\_\_\_\_ DAY OF \_\_\_\_\_.

The City of Muscatine, Iowa

MAYOR: \_\_\_\_\_

CITY CLERK: \_\_\_\_\_

LESSEE: \_\_\_\_\_

BY: \_\_\_\_\_

\_\_\_\_\_  
Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip

**Muscatine Parks and Recreation Department  
Concession Revenues 2000-2012**

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
April 2000	\$5,115.40	\$1,023.08	\$4,369.90	\$873.98	-	-	\$9,485.30	\$1,897.06
May 2000	\$5,189.05	\$1,037.81	\$8,969.75	\$1,793.95	-	-	\$14,158.80	\$2,831.76
June 2000	\$15,073.25	\$3,014.65	\$14,047.50	\$2,809.50	-	-	\$29,120.75	\$5,824.15
July 2000	\$2,351.00	\$470.20	\$14,736.45	\$2,947.29	-	-	\$17,087.45	\$3,417.49
August 2000	\$6,246.10	\$1,249.22	\$0.00	\$0.00	-	-	\$6,246.10	\$1,249.22
September 2000	\$2,371.65	\$474.33	\$0.00	\$0.00	-	-	\$2,371.65	\$474.33
October 2000	\$6,140.30	\$1,228.06	\$0.00	\$0.00	-	-	\$6,140.30	\$1,228.06
Total	\$42,486.75	\$8,497.35	\$42,123.60	\$8,424.72	-	-	\$84,610.35	\$16,922.07

  

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
April 2001	\$9,227.25	\$1,845.45	\$4,958.70	\$991.74	-	-	\$14,185.95	\$2,837.19
May 2001	\$4,225.60	\$789.83	\$10,839.30	\$2,026.04	-	-	\$15,064.90	\$2,815.87
June 2001	\$17,007.90	\$3,179.05	\$12,413.80	\$2,320.33	-	-	\$29,421.70	\$5,499.38
July 2001	\$0.00	\$0.00	\$13,073.63	\$2,443.67	-	-	\$13,073.63	\$2,443.67
August 2001	\$6,148.00	\$1,149.15	\$45.00	\$8.41	-	-	\$6,193.00	\$1,157.56
September 2001	\$3,040.30	\$568.28	\$1,147.50	\$214.49	-	-	\$4,187.80	\$782.77
October 2001	\$1,896.25	\$354.45	\$709.75	\$132.66	-	-	\$2,606.00	\$487.11
Total	\$41,545.30	\$7,886.21	\$43,187.68	\$8,137.34	-	-	\$84,732.98	\$16,023.55

  

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
April 2002	\$4,574.25	\$855.00	\$533.00	\$99.63	-	-	\$5,107.25	\$954.63
May 2002	\$6,347.00	\$1,269.42	\$9,059.86	\$1,811.98	-	-	\$15,406.86	\$3,081.40
June 2002	\$16,468.45	\$3,078.22	\$13,528.70	\$2,528.73	-	-	\$29,997.15	\$5,606.95
July 2002	\$0.00	\$0.00	\$13,310.65	\$2,487.97	-	-	\$13,310.65	\$2,487.97
August 2002	\$6,579.40	\$1,229.80	\$0.00	\$0.00	-	-	\$6,579.40	\$1,229.80
September 2002	\$3,274.05	\$611.97	\$6,464.05	\$1,208.24	-	-	\$9,738.10	\$1,820.21
October 2002	\$4,707.40	\$879.89	\$0.00	\$0.00	-	-	\$4,707.40	\$879.89
Total	\$41,950.55	\$7,924.30	\$42,896.26	\$8,136.55	-	-	\$84,846.81	\$16,060.85

  

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
April 2003	\$6,878.80	\$1,285.76	\$7,363.65	\$1,376.38	-	-	\$14,242.45	\$2,662.14
May 2003	\$5,906.45	\$1,104.01	\$8,387.05	\$1,567.67	-	-	\$14,293.50	\$2,671.68
June 2003	\$20,228.75	\$3,781.08	\$16,261.35	\$3,039.50	-	-	\$36,490.10	\$6,820.58
July 2003	\$1,261.75	\$235.85	\$14,085.50	\$2,632.81	-	-	\$15,347.25	\$2,868.66
August 2003	\$5,463.60	\$1,021.24	\$0.00	\$0.00	-	-	\$5,463.60	\$1,021.24
September 2003	\$1,093.35	\$204.37	\$1,842.70	\$344.43	-	-	\$2,936.05	\$548.80
October 2003	\$2,324.20	\$434.43	\$0.00	\$0.00	-	-	\$2,324.20	\$434.43
Total	\$43,156.90	\$8,066.74	\$47,940.25	\$8,960.79	-	-	\$91,097.15	\$17,027.53

  

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
April 2004	\$5,628.60	\$1,052.07	\$5,075.75	\$948.75	\$0.00	\$0.00	\$10,704.35	\$2,000.82
May 2004	\$4,995.15	\$933.67	\$11,894.65	\$2,223.30	\$0.00	\$0.00	\$16,889.80	\$3,156.97
June 2004	\$19,507.50	\$3,646.26	\$17,300.15	\$3,233.67	\$22,736.05	\$4,249.73	\$59,543.70	\$11,129.66
July 2004	\$0.00	\$0.00	\$9,833.50	\$1,838.04	\$14,565.28	\$2,722.48	\$24,398.78	\$4,560.52
August 2004	\$6,086.35	\$1,137.64	\$0.00	\$0.00	\$3,367.85	\$629.51	\$9,454.20	\$1,767.15
September 2004	\$3,211.25	\$600.24	\$3,796.75	\$709.68	\$200.25	\$37.43	\$7,208.25	\$1,347.35
October 2004	\$1,359.25	\$254.07	\$0.00	\$0.00	\$0.00	\$0.00	\$1,359.25	\$254.07
Total	\$40,788.10	\$7,623.95	\$47,900.80	\$8,953.44	\$40,869.43	\$7,639.15	\$129,558.33	\$24,216.54

**Muscatine Parks and Recreation Department  
Concession Revenues 2000-2012**

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
April 2005	\$7,108.50	\$1,328.68	\$3,137.00	\$586.36	\$0.00	\$0.00	\$10,245.50	\$1,915.04
May 2005	\$4,444.50	\$830.75	\$13,891.85	\$2,479.06	\$1,579.50	\$295.24	\$19,915.85	\$3,605.05
June 2005	\$16,287.45	\$3,044.39	\$27,029.50	\$5,052.24	\$25,249.00	\$4,719.44	\$68,565.95	\$12,816.07
July 2005	\$110.25	\$20.60	\$12,262.00	\$2,291.96	\$17,472.70	\$3,265.92	\$29,844.95	\$5,578.48
August 2005	\$7,669.78	\$1,433.61	\$0.00	\$0.00	\$8,304.65	\$1,552.27	\$15,974.43	\$2,985.88
September 2005	\$4,062.25	\$759.30	\$3,950.05	\$738.33	\$614.21	\$114.81	\$8,626.51	\$1,612.44
October 2005	\$1,960.00	\$366.35	\$0.00	\$0.00	\$0.00	\$0.00	\$1,960.00	\$366.35
<b>Total</b>	<b>\$41,642.73</b>	<b>\$7,783.68</b>	<b>\$60,270.40</b>	<b>\$11,147.95</b>	<b>\$53,220.06</b>	<b>\$9,947.68</b>	<b>\$155,133.19</b>	<b>\$28,879.31</b>

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
March 2006	\$42.75	\$7.99	\$0.00	\$0.00	\$0.00	\$0.00	\$42.75	\$7.99
April 2006	\$7,264.50	\$1,357.83	\$3,007.25	\$562.11	\$0.00	\$0.00	\$10,271.75	\$1,919.94
May 2006	\$5,469.25	\$1,022.29	\$10,014.50	\$1,871.87	\$3,365.76	\$629.11	\$18,849.51	\$3,523.27
June 2006	\$16,672.76	\$3,116.38	\$30,642.25	\$5,727.54	\$17,790.53	\$3,325.34	\$65,105.54	\$12,169.26
July 2006	\$0.00	\$0.00	\$14,072.50	\$2,630.38	\$20,188.50	\$3,773.54	\$34,261.00	\$6,403.92
August 2006	\$6,849.00	\$1,280.16	\$64.00	\$11.96	\$6,638.60	\$1,240.84	\$13,551.60	\$2,532.96
September 2006	\$3,312.00	\$619.07	\$5,991.75	\$1,119.95	\$18.50	\$3.46	\$9,322.25	\$1,742.48
October 2006	\$1,202.95	\$224.85	\$259.95	\$48.59	\$0.00	\$0.00	\$1,462.90	\$273.44
<b>Total</b>	<b>\$40,813.21</b>	<b>\$7,628.57</b>	<b>\$64,052.20</b>	<b>\$11,972.40</b>	<b>\$48,001.89</b>	<b>\$8,972.29</b>	<b>\$152,867.30</b>	<b>\$28,573.26</b>

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
March 2007	\$1,584.25	\$296.12	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.25	\$296.12
April 2007	\$6,027.00	\$1,126.53	\$5,928.02	\$1,108.04	\$0.00	\$0.00	\$11,955.02	\$2,234.57
May 2007	\$5,234.74	\$978.47	\$18,630.24	\$3,482.28	\$0.00	\$0.00	\$23,864.98	\$4,460.75
June 2007	\$13,082.60	\$2,445.35	\$20,900.00	\$3,906.54	\$19,811.69	\$3,703.11	\$53,794.29	\$10,055.00
July 2007	\$0.00	\$0.00	\$9,928.00	\$1,855.71	\$17,519.82	\$3,274.71	\$27,447.82	\$5,130.42
August 2007	\$5,590.06	\$1,044.87	\$18.50	\$3.46	\$8,562.25	\$1,600.43	\$14,170.81	\$2,648.76
September 2007	\$8,036.25	\$1,502.11	\$5,113.75	\$955.84	\$977.75	\$182.76	\$14,127.75	\$2,640.71
October 2007	\$3,041.61	\$607.82	\$15.00	\$2.80	\$0.00	\$0.00	\$3,056.61	\$610.62
<b>Total</b>	<b>\$42,596.51</b>	<b>\$8,001.27</b>	<b>\$60,533.51</b>	<b>\$11,314.67</b>	<b>\$46,871.51</b>	<b>\$8,761.01</b>	<b>\$150,001.53</b>	<b>\$28,076.95</b>

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
March 2008	\$488.50	\$91.31	\$333.75	\$62.38	\$0.00	\$0.00	\$822.25	\$153.69
April 2008	\$2,517.50	\$470.57	\$3,132.00	\$585.42	\$0.00	\$0.00	\$5,649.50	\$1,055.99
May 2008	\$6,958.15	\$1,300.59	\$13,840.60	\$2,587.01	\$2,539.32	\$474.64	\$23,338.07	\$4,362.24
June 2008	\$18,005.80	\$3,365.57	\$26,090.00	\$4,876.64	\$17,716.12	\$3,311.41	\$61,811.92	\$11,553.62
July 2008	\$1,430.25	\$267.34	\$11,730.25	\$2,192.57	\$19,634.55	\$3,670.01	\$32,795.05	\$6,129.92
August 2008	\$5,315.71	\$993.59	\$280.07	\$52.35	\$10,587.22	\$1,978.92	\$16,183.00	\$3,024.86
September 2008	\$4,965.50	\$928.13	\$5,085.50	\$950.56	\$588.00	\$109.91	\$10,639.00	\$1,988.60
October 2008	\$3,643.50	\$681.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,643.50	\$681.04
November 2008	\$216.00	\$40.38	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00	\$40.38
<b>Total</b>	<b>\$43,540.91</b>	<b>\$8,138.52</b>	<b>\$60,492.17</b>	<b>\$11,306.93</b>	<b>\$51,065.21</b>	<b>\$9,544.89</b>	<b>\$155,098.29</b>	<b>\$28,990.34</b>

**Muscatine Parks and Recreation Department  
Concession Revenues 2000-2012**

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
March 2009	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
April 2009	\$9,472.25	\$1,770.54	\$2,647.00	\$494.77	\$0.00	\$0.00	\$12,119.25	\$2,265.31
May 2009	\$6,785.25	\$1,268.27	\$16,172.00	\$3,022.81	\$2,323.75	\$434.34	\$25,281.00	\$4,725.42
June 2009	\$18,096.80	\$3,382.58	\$27,622.09	\$5,163.02	\$16,628.75	\$3,108.18	\$62,347.64	\$11,653.78
July 2009	\$180.75	\$33.78	\$10,687.50	\$1,997.67	\$11,402.50	\$2,131.30	\$22,270.75	\$4,162.75
August 2009	\$11,565.50	\$2,161.78	\$3,418.00	\$638.88	\$8,082.00	\$1,510.64	\$23,065.50	\$4,311.30
September 2009	\$4,682.75	\$875.28	\$0.00	\$0.00	\$83.75	\$15.65	\$4,766.50	\$890.93
October 2009	\$3,387.00	\$633.07	\$0.00	\$0.00	\$0.00	\$0.00	\$3,387.00	\$633.07
November 2009	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>	<b>\$54,170.30</b>	<b>\$10,125.30</b>	<b>\$60,546.59</b>	<b>\$11,317.15</b>	<b>\$38,520.75</b>	<b>\$7,200.11</b>	<b>\$153,237.64</b>	<b>\$28,642.56</b>

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
March 2010	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
April 2010	\$9,872.25	\$1,845.28	\$1,912.77	\$357.53	\$0.00	\$0.00	\$11,785.02	\$2,202.81
May 2010	\$7,178.77	\$1,341.82	\$14,215.03	\$2,657.02	\$2,371.51	\$443.28	\$22,210.55	\$4,442.12
June 2010	\$19,907.06	\$3,720.95	\$20,922.73	\$3,910.81	\$16,919.75	\$3,162.58	\$57,749.54	\$10,794.34
July 2010	\$4,414.50	\$825.14	\$11,111.75	\$2,076.96	\$17,481.93	\$3,267.64	\$33,008.18	\$6,169.74
August 2010	\$7,762.50	\$1,450.93	\$5,916.75	\$1,105.94	\$8,391.25	\$1,568.45	\$22,070.50	\$4,125.32
September 2010	\$4,640.25	\$867.34	\$0.00	\$0.00	\$81.00	\$15.14	\$4,721.25	\$882.48
October 2010	\$3,005.50	\$561.78	\$0.00	\$0.00	\$0.00	\$0.00	\$3,005.50	\$561.78
November 2010	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>	<b>\$56,780.83</b>	<b>\$10,613.24</b>	<b>\$54,079.03</b>	<b>\$10,108.26</b>	<b>\$45,245.44</b>	<b>\$8,457.09</b>	<b>\$154,550.54</b>	<b>\$29,178.59</b>

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
March 2011	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
April 2011	\$6,358.00	\$1,188.42	\$3,648.76	\$682.01	\$0.00	\$0.00	\$10,006.76	\$1,870.43
May 2011	\$6,715.75	\$1,255.27	\$15,667.23	\$2,928.45	\$1,905.00	\$356.07	\$24,287.98	\$4,539.79
June 2011	\$25,338.77	\$4,736.23	\$30,769.95	\$5,751.38	\$14,143.71	\$2,643.69	\$70,252.43	\$13,131.30
July 2011	\$5,393.25	\$1,008.08	\$14,042.50	\$2,624.76	\$24,787.85	\$4,633.23	\$44,223.60	\$8,266.07
August 2011	\$8,274.05	\$1,546.55	\$6,782.00	\$1,267.67	\$8,281.00	\$1,547.86	\$23,337.05	\$4,362.08
September 2011	\$4,752.50	\$888.33	\$0.00	\$0.00	\$116.50	\$21.78	\$4,869.00	\$910.11
October 2011	\$3,855.25	\$720.62	\$0.00	\$0.00	\$0.00	\$0.00	\$3,855.25	\$720.62
November 2011	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>	<b>\$60,687.57</b>	<b>\$11,343.50</b>	<b>\$70,910.44</b>	<b>\$13,254.27</b>	<b>\$49,234.06</b>	<b>\$9,202.63</b>	<b>\$180,832.07</b>	<b>\$33,800.40</b>

	<b>Soccer Complex</b>		<b>Kent Stein Park</b>		<b>Aquatic Center</b>		<b>Total</b>	<b>City %</b>
March 2012	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,518.00	\$283.74
April 2012	\$8,739.50	\$1,633.55	\$0.00	\$0.00	\$0.00	\$0.00	\$8,739.50	\$1,633.55
May 2012	\$7,244.00	\$1,354.02	\$21,676.35	\$4,051.65	\$0.00	\$0.00	\$33,205.60	\$6,206.64
June 2012	\$28,907.00	\$5,403.19	\$32,528.00	\$6,080.00	\$25,730.26	\$4,809.42	\$87,165.26	\$16,292.61
July 2012	\$5,679.00	\$1,061.50	\$8,952.76	\$1,673.42	\$22,056.90	\$4,122.79	\$36,688.66	\$6,857.71
August 2012	\$8,536.50	\$1,595.60	\$3,402.50	\$635.97	\$4,662.50	\$871.50	\$16,601.50	\$3,103.07
September 2012	\$7,109.25	\$1,328.83	\$0.00	\$0.00	\$487.50	\$91.12	\$7,596.75	\$1,419.95
October 2012	\$2,644.75	\$494.34	\$0.00	\$0.00	\$0.00	\$0.00	\$2,644.75	\$494.34
November 2012	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>	<b>\$70,378.00</b>	<b>\$12,871.03</b>	<b>\$66,559.61</b>	<b>\$12,441.04</b>	<b>\$52,937.16</b>	<b>\$9,894.83</b>	<b>\$194,160.02</b>	<b>\$36,291.61</b>