



1459 Washington St.
Muscatine, IA 52761-5040
(563) 263-8933
Fax (563) 263-2127

Public Works

City Transit
263-8152

MEMORANDUM

Equipment Maintenance
Roadway Maintenance
Collection & Drainage
Building & Grounds
Engineering

To: Mayor and City Council Members

CC: Gregg Mandsager, City Administrator

FROM: Brian Stineman, Director of Public Works

DATE: October 15, 2018

RE: Request to Issue Purchase Order for Fuel Management System

INTRODUCTION:

The current fuel management system at Public Works has become obsolete and is no longer supported by the vendor. We have patched this system as far as we can and need to replace it with a modern system.

BACKGROUND:

An RFP was sent out in September of 2018 and five proposals were returned by the due date of October 5, 2018. All of the proposals met our requirements so staff evaluated them based on the best value to the city over a ten year period. It is the recommendation of the Public Works Department that we approve the proposal from Central Petroleum Equipment Company (CPEC) located in Blue grass Iowa. We feel that the FuelMaster system from CPEC best meets the needs of the City of Muscatine.

RECOMMENDATION/RATIONALE:

Staff recommends approving a purchase order to CPEC in the amount of \$12,451 for the initial purchase of the FuelMaster System. Funds for this project are available in the Vehicle Maintenance budget.

BACKUP INFORMATION:

Proposals and cost breakdowns

The RFP results are as follows:

CPEC

Initial purchase price \$12,451.00

Annual fee of \$550.00 for support and 10% discount on parts and software updates

Estimated cost for the next 10 years **\$17,951.00**

Seneca Companies

Initial purchase price **\$21,676.04**

No annual fees

Acterra Group

Initial purchase price of \$8,995.00

Annual fee of \$400.00 for the tablet internet service (includes warranty of parts)

Monthly fee of \$115.50 for the 3 pumps (includes warranty of parts)

Estimated cost for the next 10 years, really (9) years **\$25,069.00** (they included the first year fees in the proposal)

Fleet Data Systems, LLC

Initial purchase price \$14,735.00 (less data conversion \$995.00) \$13,740.00

Annual web access fee \$1,295.00

Estimated cost for the next 10 years, really (9) years **\$25,395.00** (they included the first year fees in the proposal)

Multiforce Fuel Management Systems

Initial purchase price \$13,494.00

Annual fee of \$1,500.00 for support

Estimated cost for the next 10 years, really (9) years **\$26,994.00** (they included the first year fees in the proposal)