

January 29th, 2018

Memorandum

TO: Muscatine City Council

FROM: Pam Collins,
Library Director

SUBJECT: Letter of Justification for Purchase of RFID Self-Check & Security Gates

The attached purchase requisition is for the purchase of the RFID Self-Checks, Security Gates, Software, Installation, and Training necessary to implement Self-Check technology adoption. By using self-check kiosks, the library has eliminated the need to hire additional circulation staff to handle the industry standard 30-50% increase in library usage experienced when opening a new library. The previously purchased RFID Conversion System will provide embedded security in all library materials, which will in turn be monitored by the Security Gates which are a component of this purchase.

The total cost for this equipment, software, installation, and training is: **\$63,185.72**. The first year of maintenance for this purchase is included in the above price.

We have used the Envisionware ecosystem since 2010 for our public Computer Management & Reservation system (PCRes), public Print Release Terminal software (LPT:One), and our public WiFi printing software (MobilePrint). We recently purchased the Envisionware RFID Conversion hardware & software necessary to convert our materials from barcode to RFID, which is subsequently compatible with the Envisionware Self-Check Suite.

Envisionware is compatible with our existing Polaris Integrated Library System (ILS) and offers the least expensive RFID self-check and security gate options in the industry.

Furthermore, the majority of other libraries in our RiverShare consortium use Envisionware for the above noted services which will help with interoperability of the RFID tags as used in a cooperative borrowing environment. And the City IT department is familiar with the Envisionware system and support structure.

Approval of this purchase would be appreciated.



Enriching Public Library Service Inside and Out

EnvisionWare, Inc.

2855 Premiere Parkway Suite A, Duluth, GA 30097-5201

Toll Free +1 (800) 216-8370 Direct +1 (678) 382-6500

Quotation

US-42709

1/8/2018

Bill To

Pam Collins
Musser Public Library
304 Iowa Avenue
Muscatine IA 52761
United States

TOTAL

\$63,185.72

Quote Expires: 4/8/2018

Maintenance Expires **6/30/2018**

Federal EIN	Currency	Terms	Sales Rep	Maintenance Expires
58-2424595	US Dollar	* 50 % Dep Bal - 30 Services-Accept	Dexter, John	6/30/2018

Quotation Title	Memo
Ecommerce / Self-Checkout / Coin and Bill Acceptor/ Gates	See Quote 42550 for RFID Tags / Readers / Software / Training

Qty	Item / Description	Ship To	Unit Price	Amount
1	RFID-GATE 3D-R-U (2-Aisle) TRANSPARENT 3D RFID GATES WITH RADAR PEOPLE COUNTER- 2-Aisle (3-Pedestals) - 3D, high accuracy, multi-dimension detection; Transparent Acrylic blends with every decor; auto-tuning; 40-item/second; Visual and Audible alarms plus Ethernet integration to Branch Manager software. Internal radar technology people counter for directional accuracy and auto-gate wake-up. + OPTION: EnvisionWare Branch Manager	Robert A. Fiedler III	\$6,495.00	\$6,495.00
1	RFID-GATE 3D-R-U (1-Aisle) TRANSPARENT 3D RFID GATES WITH RADAR PEOPLE COUNTER- 1-Aisle (2-Pedestals) - 3D, high accuracy, multi-dimension detection; Transparent Acrylic blends with every decor; auto-tuning; 40-item/second; Visual and Audible alarms plus Ethernet integration to Branch Manager software. Internal radar technology people counter for directional accuracy and auto-gate wake-up. + OPTION: EnvisionWare Branch Manager	Robert A. Fiedler III	\$4,595.00	\$4,595.00

SUBTOTAL Hardware \$11,090.00

SUBTOTAL for RFID Gate Hardware

Annual Maintenance Starting in Year 2 - \$1,330.80



US-42709



Enriching Public Library Service Inside and Out

EnvisionWare, Inc.

2855 Premiere Parkway Suite A, Duluth, GA 30097-5201

Toll Free +1 (800) 216-8370 Direct +1 (678) 382-6500

Quotation

US-42709

1/8/2018

Qty	Item / Description	Ship To	Unit Price	Amount
2	SSC-X11-CL-U X11 Countertop - Landscape Display 21.5" Touch Screen Display Windows 10 Pro Integrated Receipt Printer 1D/2D Smartphone-ready barcode scanner DeskPad RFID Reader/Antenna 10 ft Ethernet Cable / 6 ft Power Cord Options: OneStop software, Express Lane or Express Check RFID Software Suite eCommerce Software Credit Card Terminal Mount X11 Countertop Colors: Black w/ black pad	Main	\$3,500.00	\$7,000.00
2	SSC-X11-CLTM-U X11 *Option* Countertop Landscape Terminal MountX11 Terminal Mount Colors: Black	Robert A. Fiedler III	\$65.00	\$130.00
4	SSC-X11-KVT-U X11 Vending Kiosk - w/ Terminal Mount 21.5" Touch Screen Display Windows 10 Pro Integrated High Capacity Receipt Printer 1D/2D Smartphone-ready barcode scanner DeskPad RFID Reader/Antenna Next Generation Vending Control System - Copy Payment-ready Coin Acceptor Bill Validator 10 ft Ethernet Cable / 6 ft Power Cord Credit Card Terminal Mount Options: OneStop software, Express Lane or Express Check RFID Software Suite eCommerce Software Vending activation requires eCommerce Software, Print Release Terminal or Copy Payment ManagerX11 Kiosk Colors: Black w/ black glass	Main	\$6,950.00	\$27,800.00

SUBTOTAL Hardware

\$34,930.00

SUBTOTAL for X11 Self Checkout Hardware

Qty (2) Countertop

Qty (4) Kiosk Self Service Units with Vending

Annual Maintenance Starting Year 2 = \$4,191.60



US-42709

Qty	Item / Description	Ship To	Unit Price	Amount
1	ECS-SelfServ Bldg [1st] ENVISIONWARE ECOMMERCE SERVICES SELF SERVICE WEB AND TERMINAL SYSTEM [1st Building] Software for Web, Kiosk Transactions and Terminal-based payment. Payment methods include cash, vending, accounts and credit cards. Web can be used by patrons for fine payment and account revalue. Terminals can be integrated with OneStop Self Checkout stations, Self Service Kiosks (Launch Command), Library Document Station, Print Release Terminals, Polaris Staff Clients and Polaris ExpressCheck. + Required: Windows server and SSL certificate. + Required for Millennium and Sierra: EW PTS and III Fines Payment Web Service (118FP-WS) +Card Terminal subscriptions are quoted separately	Main	\$1,995.00	\$1,995.00
SUBTOTAL EnvisionWare Software SUBTOTAL for EnvisionWare eCommerce Software Annual Maintenance Starting Year 2 = \$339.15				\$1,995.00
6	ECS-SelfServ T915-Y SUBSCRIPTION (Annual) PAYware GATEWAY Transactions, Interface, and TERMINAL for unlimited transactions / month for 12 months on POINT platform ** Subscription term: 3 year commitment. Full balance of term payable for early termination. ** ** Lead Time: 10 weeks	Main	\$504.00	\$3,024.00
SUBTOTAL Hardware SUBTOTAL for Credit Card Terminal Hardware Annual Subscription Fee for (6) VeriFone Terminals				\$3,024.00
2	CBA-V-U *USD 6T DM ENVISIONWARE SERIES V 6-TUBE COIN & BILL ACCEPTOR - Dual mode simultaneously manages application software and copy payment from the same device (copier cable optional). One-piece design. Use with Print Management, eCommerce, Copiers, and AAM Revalue. ** Accepts Coins: \$0.05, \$0.10, \$0.25, \$1.00 and Bills: \$1, \$5, \$10, and \$20 (user-defined acceptance). ** 10L x 17.25W x 31.5H inches (254x438x800mm) ** USB Cable pre-installed and secured within protective housing. ** Power Supply ** Advance Replacement Support -- OPTIONS -- ++ CBA Copier cable: {enter copier make and model} ++ Integrated stored value card reader	Main	\$2,950.00	\$5,900.00



US-42709



Enriching Public Library Service Inside and Out

EnvisionWare, Inc.

2855 Premiere Parkway Suite A, Duluth, GA 30097-5201

Toll Free +1 (800) 216-8370 Direct +1 (678) 382-6500

Quotation

US-42709

1/8/2018

Qty	Item / Description	Ship To	Unit Price	Amount
	SUBTOTAL Hardware			\$5,900.00
	<i>SUBTOTAL for Coin/Bill Vending Hardware for use with countertop self checkout systems.</i>			
	<i>Annual Maintenance Fee Starting Year 2 = \$708.00</i>			
1	PS-PM-BLDG ENVISIONWARE COLLABORATIVE PROJECT SERVICES -- PER BUILDING * Includes installation of all products ordered or guidance to install items as part of a single project/trip on a per building basis. EnvisionWare generally installs management or host components and trains customers in the deployment of Client modules. * A Statement of Work (SOW) will be developed collaboratively which defines the responsibilities of EnvisionWare and your staff and includes consulting services, planning, installation, training and acceptance criteria. ++ This price does not include any of the fixed travel costs (Continental US) or billed expenses (Outside USA) items when onsite services are requested.		\$1,000.00	\$1,000.00
1	PS-EXPFF-U 1st Day ENVISIONWARE PROFESSIONAL SERVICES - FLAT FEE FOR EXPENSES - First of Every Five Days Onsite. No partial days.		\$975.00	\$975.00
4	PS-EXPFF-U Additional Day ENVISIONWARE PROFESSIONAL SERVICES - FLAT FEE FOR EXPENSES - Additional Days After First. Maximum (4) additional days before an additional First day is required.		\$250.00	\$1,000.00
	SUBTOTAL Services			\$2,975.00
	<i>SUBTOTAL for EnvisionWare Professional Services</i>			
	<i>Installation of all hardware and software plus staff training.</i>			
Description		Robert A. Fiedler III		
<i>Annual Maintenance Starting in Year 2 - Total for all hardware/software on this quote - \$6,569.55</i>				
<i>Annual Subscription for credit terminals - \$3,024.00</i>				
<i>Total Annual Maintenance Starting in Year 2 for all items on this quote and quote 42550 = \$7,622.45 + \$3,024 Annual Credit Terminal Subscription = \$10,646.45</i>				



US-42709



Enriching Public Library Service Inside and Out

EnvisionWare, Inc.

2855 Premiere Parkway Suite A, Duluth, GA 30097-5201

Toll Free +1 (800) 216-8370 Direct +1 (678) 382-6500

Quotation

US-42709

1/8/2018

Freight charges are estimated.

Send your purchase order or email confirmation to:

EMAIL: orders@envisionware.com | **FAX:** +1 678.382.6501

Subtotal \$59,914.00

Freight \$3,271.72

Total Tax \$0.00

PST-CA only

Total **\$63,185.72**



US-42709