

**Option #1**

Simply order mic stands, and then the user can slide them closer if needed. \$550

**Option #2**

Replace all the mics with a mic that has 'commshield', which would address that interference issue to some extent and a stand included so it can be moved backward/forward (no mute/talk options). \$1376.98

**Option #3**

A microflex table mic. It can be configured to push to mute, push to talk, or push on/off. Assuming we don't get a podium mic or replace that one at your area (which is a different kind of mic). \$2581.81

**Option # 4**

Replace all the mics, no stands and the council members could be sitting back in their chairs and still be heard better than currently. Eliminates potential for table vibration noise, but doesn't have the base that can turn on or off. \$2018.21

## Muscatine City Hall Chambers Audio Upgrades

<b>OPTION 1 – Moveable Mic Stands</b> <ul style="list-style-type: none"> <li>- Conversion of mounted microphones to mic stands that can be moved closer to the speaker when needed.</li> <li>- The same microphones would be used.</li> </ul> <p style="color: red;"><b>\$550.00 (shipping = \$46.00)</b></p>	<b>Shure A412B ACC Base for Microflex Desktop Gooseneck</b>  <b>SHURE</b> Authorized Dealer <span style="background-color: orange; border-radius: 50%; padding: 2px 5px; display: inline-block;">#1 SELLER</span> In Stock Order now to ship Mon Sep 25 Free Expedited Shipping ★ ★ ★ ★ ★ <small>Reviews 3</small> <small>Q&amp;A 1</small>
<b>OPTION 2 – Moveable Mic Stands and New Mics</b> <ul style="list-style-type: none"> <li>- Conversion of mounted microphones to mic stands that can be moved closer to the speaker when needed.</li> <li>- Upgraded microphones that minimize RF interference.</li> </ul> <p style="color: red;"><b>\$1376.98 (shipping = \$46.00)</b></p>	<b>Shure CVG18-B/C Centraverse 18" Gooseneck Microphone Base Kit</b> B&H # SHCVG18BCDBK (B&H Kit)  <b>SHURE</b> Authorized Dealer <span style="background-color: grey; border-radius: 50%; padding: 2px 5px; display: inline-block;">KIT</span> In Stock Order now to ship Mon Sep 25 Free Expedited Shipping <b>PRODUCT HIGHLIGHTS</b> <ul style="list-style-type: none"> <li>- CVG12-B/C 18" Gooseneck Condenser Mic</li> <li>- Centraverse Desktop Base</li> <li>- Includes Windscreen</li> <li>- Mounting Flange</li> </ul> <small>Reviews 0</small> <small>Write a review</small> <small>Q&amp;A 1</small> Type: 18 12" Gooseneck Mic & Base Kit <span style="border: 1px solid black; padding: 2px;">18" Gooseneck Mic &amp; Base Kit</span>
<b>OPTION 3 – Moveable and Programmable Mic Stands &amp; Upgraded Microphones</b> <ul style="list-style-type: none"> <li>- Conversion of mounted microphones to mic stands that can be moved closer to the speaker when needed.</li> <li>- Upgraded microphone that features <b>super-cardioid</b> pickup pattern that allows speaker to be further away from mic without causing feedback issues.</li> <li>- Mic stand allows user to turn it on/off and an LED light indicator.</li> <li>- "Industry standard microphone used in council chambers all over the world".</li> </ul> <p style="color: red;"><b>\$2581.81 (shipping = \$46.00)</b></p>	<b>Shure MX418DC - 18" Desk-Top Mounted Cardioid Gooseneck Microphone</b> B&H # SHMX418DC • MFR # MX418DC  <b>SHURE</b> Authorized Dealer <span style="background-color: orange; border-radius: 50%; padding: 2px 5px; display: inline-block;">#1 SELLER</span> In Stock Order now to ship Mon Sep 25 Free Expedited Shipping ★ ★ ★ ★ ★ <small>Reviews 12</small> <small>Q&amp;A 2</small>
<b>OPTION 4 – Replace Microphones with Upgraded (super cardioid) Mics/no stand</b> <p style="color: red;"><b>\$2018.21 (shipping = \$46.00)</b></p>	

### NOTES:

Moving the stands during meetings may cause unwanted noise through the PA.

The stands that can be turned on/off(muted) is a way to alleviate that issue.

The user will need to be mindful to make sure the mics are turned ON prior to the meeting starting.

The pricing is for 11 new microphones.

OPTION 3 is the recommendation to insure optimum acoustical enhancements and user functionality.

# Council Chambers Microphone Upgrade

BORD120275

**Prepared For:** City of Muscatine  
**Attention:** Nancy Lueck  
**Proposal Date:** 9/28/2017

**Prepared by:** James Arney  
**Phone:** 563-359-1825  
**Email:** jarney@conferencetech.com

## Council Chambers Microphone Upgrade

Manufacturer	P/N	Description	Qty	Unit Price	Ext. Price
<b>General:</b>					
Shure	MX418D/S	Supercardioid-18" Desktop Gooseneck Condenser Microphone, Attached 10' XLR Cable, Logic Functions, Programmable Switch and LED Indicator, Attached Desktop Base	11	\$234.71	\$2,581.81
Shure	CVG18D-B/C	GOOSENECK MIC BLACK W/ BASE, 18 INCH	11	\$125.18	\$1,376.98
<b>Subtotal:</b> <b>Freight:</b> \$46.00 <b>Tax:</b> <b>Grand Total:</b>					

# Proposal Acceptance

## Standard Disclaimer

**Warranty:** Manufacturer warranties apply.

**Terms:** Net 30 billing.

No Services Included.

**STATEMENT:** This proposal is the property of Conference Technologies, Inc.® and is delivered with the sole intent of being viewed by management of **City of Muscatine** for evaluation purposes. This proposal represents equipment only. No services are provided in the scope of this proposal and it is not intended to represent a complete working system. This proposal, or any part of this proposal, is not to be presented to or viewed by any other party, vendor, or Conference Technologies, Inc. competitor, without the written consent of Conference Technologies, Inc. Any effort to breach this intent is considered a violation of copyright law.

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All applicable taxes, freight, and delivery charges are the responsibility of the purchaser and will be added to the final invoice. Any cancelled orders or returns are subject to manufacturer acceptance; shipping and restocking fees may apply. This proposal is valid for ninety (90) days.

## Bill To

City of Muscatine  
215 Sycamore Street  
Muscatine, IA 52761

## Ship To

City of Muscatine  
215 Sycamore Street  
Muscatine, IA 52761

## Total

BORD120275

## Agreed and Accepted By

Customer Signature

James Arney

Printed Name

Printed Name

Title

Title

Date

Date

# Council Chambers Replacement Microphones

BORD120341

**Prepared For:** City of Muscatine  
**Attention:** Nancy Lueck  
**Proposal Date:** 10/3/2017

**Prepared by:** James Arney  
**Phone:** 563-359-1825  
**Email:** jarney@conferencetech.com

## Council Chambers Replacement Microphones

Manufacturer	P/N	Description	Qty	Unit Price	Ext. Price
Shure	MX418D/S	Supercardioid-18" Desktop Gooseneck Condenser Microphone, Attached 10' XLR Cable, Logic Functions, Programmable Switch and LED Indicator, Attached Desktop Base	11	\$234.71	\$2,581.81
Shure	MX418S/S	Supercardioid-18" Gooseneck Condenser Microphone, Attached Preamp with XLR, Shock Mount, Flange Mount, Snap-Fit Foam Windscreen, Mute Switch, LED Indicator	11	\$184.41	\$2,028.51

**Subtotal:**  
**Freight:** \$19.00  
**Tax:** \$0.00  
**Grand Total:**

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