



ITEM 11H

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Public Works

City Transit  
263-8152

## MEMORANDUM

Equipment Maintenance  
Roadway Maintenance  
Collection & Drainage  
Building & Grounds  
Engineering

To: Gregg Mandsager, City Administrator  
CC: Fran Donelson, Secretary  
FROM: Randy Hill, Public Works Director  
DATE: April 25, 2012  
RE: Road Rock Salt Purchase --- FY 12/13

### INTRODUCTION:

Annually the City of Davenport acts as the Lead Agency in securing Road Rock Salt bids for a consortium of communities in the region.

### BACKGROUND:

In an effort to get the best possible bids the Quad Cities Regional consortium has pooled the total amount of salt needed by the various communities and requested bids in early April.

### RECOMMENDATION/RATIONALE:

Four bids were received (see attached) with the low bid from Morton Salt Inc. in the amount of \$58.59 per ton. This is \$.68 p/ton less than last year's bid. The City and County of Muscatine will split one barge load (1500 tons) of salt. There was \$59.27 per ton budgeted for the 2012 salt purchase.

### BACKUP INFORMATION:

1. Bid Tabulation for Road Salt Purchase
- 2.
- 3.
- 4.

**CITY OF DAVENPORT  
TABULATION**

	<b>ROAD SALT PURCHASE 2012 - 2013</b>					
	12-107					
	DUE 4/23/12 @ 2:30 PM					
This tabulation is for informational purposes only. The selected vendor will be notified.						
<b>VENDORS</b>	<b>MORTON SALT</b>	<b>NORTHAMERICAN SALT CO</b>	<b>CARGILL DEICING TECHNOLOGY</b>	<b>CENTRAL SALT</b>		
<b>LOCATION</b>	<b>CHICAGO IL</b>	<b>OVERLAND PARK KS</b>	<b>NORTH OLMSTEAD OH</b>	<b>ELGIN IL</b>		
<b>DATE &amp; TIME</b>	<b>4/23/2012 2:27</b>	<b>4/20/2012 10:00</b>	<b>4/20/2012 10:00</b>	<b>4/18/2012 9:58</b>		
<b>DESCRIPTION</b>	<b>UNIT PRICES/TON</b>	<b>UNIT PRICES/TON</b>	<b>UNIT PRICES/TON</b>	<b>UNIT PRICES/TON</b>		
ROAD SALT DELIVERED - FARMLAND INDUSTRIES DOCK - 450 MILE MARKER - MISSISSIPPI RIVER	\$58.59	\$62.29	\$59.82	\$62.99		
ROAD SALT DELIVERED - CHS (HARVEST STATES) RIVER TERMINAL - 475.5 MILE MARKER - MISSISSIPPI RIVER	\$58.59	\$62.29	\$59.82	\$62.99		
ROAD SALT DELIVERED - ROCK ISLAND RIVER TERMINAL - 480.8 MILE MARKER - MISSISSIPPI RIVER	\$58.59	\$62.29	\$59.82	\$62.99		
ROAD SALT DELIVERED TO ADM TERMINAL - 512 MILE MARKER - MISSISSIPPI RIVER	\$58.59	\$62.29	\$59.82	\$62.99		
SUPPLEMENTAL SALT DELIVERED TO ONE OF DAVENPORT'S TWO SALT STORAGE LOCATIONS	\$71.36	\$75.71	\$72.76	\$74.41		
SUPPLEMENTAL SALT DELIVERED TO CITY OF BETTENDORF'S MUNICIPAL MAINTENANCE CENTER	\$71.36	\$75.71	\$72.76	\$74.41		
SUPPLEMENTAL SALT DELIVERED TO CITY OF MOLINE'S SALT STORAGE BUILDING	\$71.36	\$75.71	\$72.76	\$74.41		