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**Public Works**

**City Transit**  
**263-8152**

**MEMORANDUM**

**Equipment Maintenance**  
**Roadway Maintenance**  
**Collection & Drainage**  
**Building & Grounds**  
**Engineering**

To: Gregg Mandsager, City Administrator  
CC: Fran Donelson, Secretary  
FROM: Randy Hill, Public Works Director  
DATE: April 25, 2012  
RE: Road Rock Salt Purchase --- FY 12/13

**INTRODUCTION:**

Annually the City of Davenport acts as the Lead Agency in securing Road Rock Salt bids for a consortium of communities in the region.

**BACKGROUND:**

In an effort to get the best possible bids the Quad Cities Regional consortium has pooled the total amount of salt needed by the various communities and requested bids in early April.

**RECOMMENDATION/RATIONALE:**

Four bids were received (see attached) with the low bid from Morton Salt Inc. in the amount of \$58.59 per ton. This is \$.68 p/ton less than last year's bid. The City and County of Muscatine will split one barge load (1500 tons) of salt. There was \$59.27 per ton budgeted for the 2012 salt purchase.

**BACKUP INFORMATION:**

1. Bid Tabulation for Road Salt Purchase
- 2.
- 3.
- 4.

**CITY OF DAVENPORT  
TABULATION**

	<b>ROAD SALT PURCHASE 2012 - 2013</b>				
	<b>12-107</b>				
	<b>DUE 4/23/12 @ 2:30 PM</b>				
	This tabulation is for informational purposes only. The selected vendor will be notified.				
<b>VENDORS</b>	<b>MORTON SALT</b>	<b>NORTHAMERICAN SALT CO</b>	<b>CARGILL DEICING TECHNOLOGY</b>	<b>CENTRAL SALT</b>	
<b>LOCATION</b>	<b>CHICAGO IL</b>	<b>OVERLAND PARK KS</b>	<b>NORTH OLMSTEAD OH</b>	<b>ELGIN IL</b>	
<b>DATE &amp; TIME</b>	<b>4/23/2012 2:27</b>	<b>4/20/2012 10:00</b>	<b>4/20/2012 10:00</b>	<b>4/18/2012 9:58</b>	
<b>DESCRIPTION</b>	<b>UNIT PRICES/TON</b>	<b>UNIT PRICES/TON</b>	<b>UNIT PRICES/TON</b>	<b>UNIT PRICES/TON</b>	
<b>ROAD SALT DELIVERED – FARMLAND INDUSTRIES DOCK – 450 MILE MARKER – MISSISSIPPI RIVER</b>	<b>\$58.59</b>	<b>\$62.29</b>	<b>\$59.82</b>	<b>\$62.99</b>	
<b>ROAD SALT DELIVERED – CHS (HARVEST STATES) RIVER TERMINAL – 475.5 MILE MARKER – MISSISSIPPI RIVER</b>	<b>\$58.59</b>	<b>\$62.29</b>	<b>\$59.82</b>	<b>\$62.99</b>	
<b>ROAD SALT DELIVERED – ROCK ISLAND RIVER TERMINAL – 480.8 MILE MARKER – MISSISSIPPI RIVER</b>	<b>\$58.59</b>	<b>\$62.29</b>	<b>\$59.82</b>	<b>\$62.99</b>	
<b>ROAD SALT DELIVERED TO ADM TERMINAL – 512 MILE MARKER – MISSISSIPPI RIVER</b>	<b>\$58.59</b>	<b>\$62.29</b>	<b>\$59.82</b>	<b>\$62.99</b>	
<b>SUPPLEMENTAL SALT DELIVERED TO ONE OF DAVENPORT'S TWO SALT STORAGE LOCATIONS</b>	<b>\$71.36</b>	<b>\$75.71</b>	<b>\$72.76</b>	<b>\$74.41</b>	
<b>SUPPLEMENTAL SALT DELIVERED TO CITY OF BETTENDORF'S MUNICIPAL MAINTENANCE CENTER</b>	<b>\$71.36</b>	<b>\$75.71</b>	<b>\$72.76</b>	<b>\$74.41</b>	
<b>SUPPLEMENTAL SALT DELIVERED TO CITY OF MOLINE'S SALT STORAGE BUILDING</b>	<b>\$71.36</b>	<b>\$75.71</b>	<b>\$72.76</b>	<b>\$74.41</b>	